

# Market Outlook

Sept. 2009



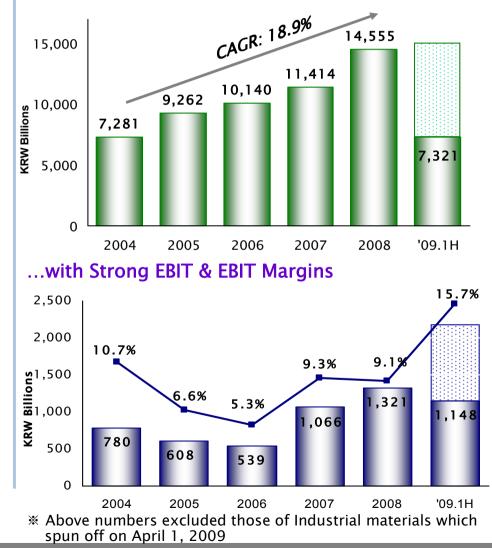
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# LG Chem at a Glance

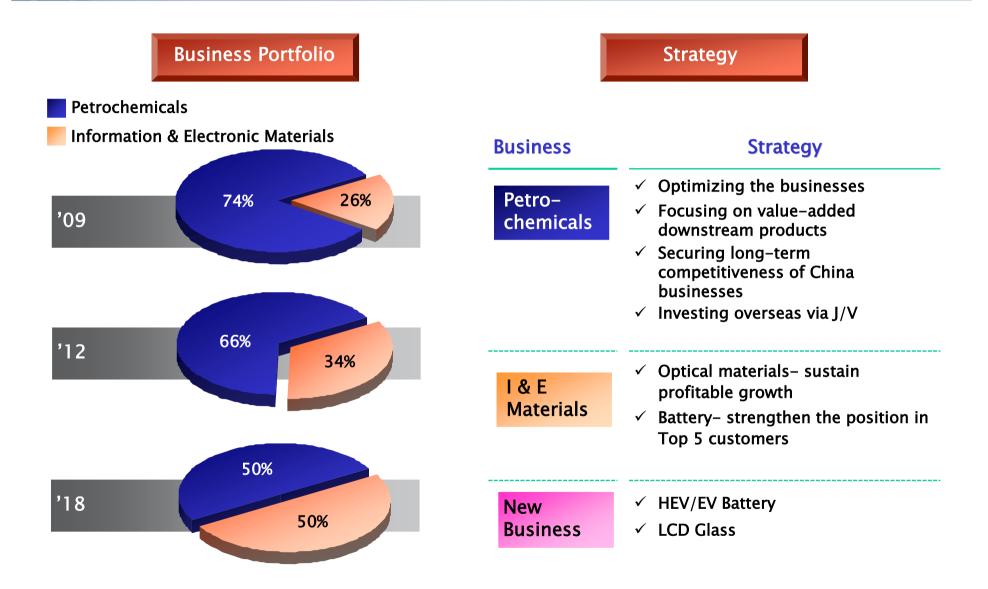
- LG Chem was started in 1947 and is Korea's first and largest chemical company with an established track of over 60 years and annual revenues of KRW 14.6 trillion in 2008
- LG Chem boasts multiple production facilities and an extensive distribution network that spans 15 countries worldwide in Asia, Europe, North and South America
- LG Chem currently holds the largest vertically integrated petrochemical production platform in Korea
- Due to inconsistencies of strategic directions such as corporate culture and customer base with existing businesses, the demerger of industrial materials business was completed on April 1, 2009
- LG Chem was reborn as a specialized and diversified chemical company that focuses on petrochemical goods, rechargeable batteries including HEV/EV purpose, and electronic materials
- Despite world economic crisis, LG Chem recorded the highest profits, in its history, in 1H, 2009

#### Impressive Revenue Scale...





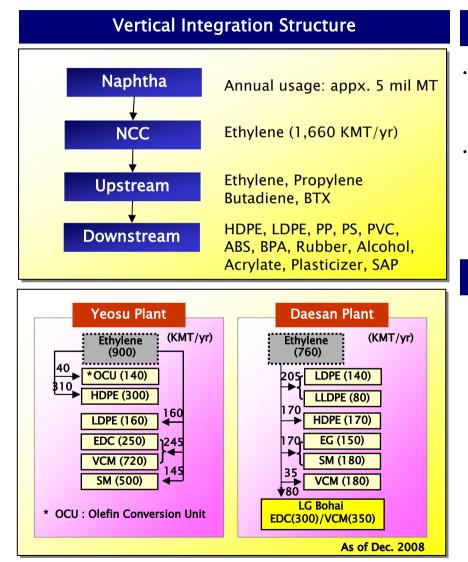
# Mid to Long-term Business Strategy





# **Differentiated Competitiveness**

#### **Distinctive Vertical Integration**



#### Co-existence of upstream and downstream products

- One of few petrochemical companies around the globe with a vertical integration structure, featuring both upstream and downstream production capability
- This structural characteristic delivers stable business performance against industry cyclicality

#### Comprehensive downstream product lines

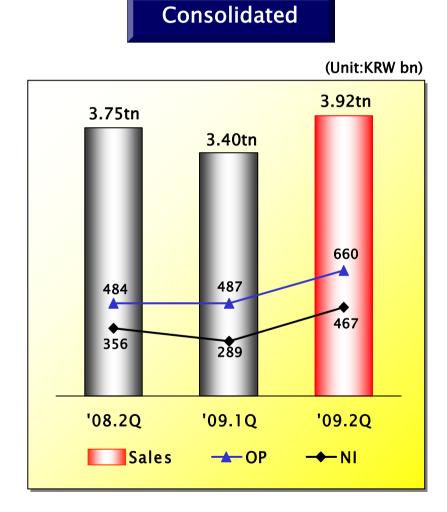
LG Chem's comprehensive downstream product lines of PO, ABS, PVC and other various products have complementary business cycles, enabling the Company to generate stable revenue

Stabilized revenue generating capability under any market conditions



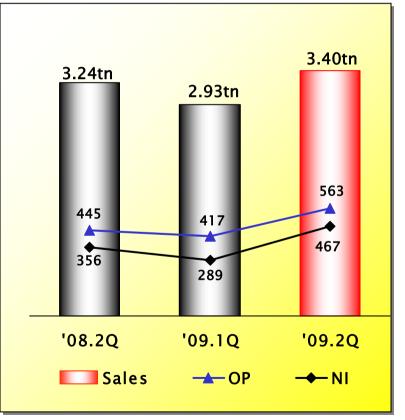
**Income Statements** 

# **Business Results**



## Non-consolidated

#### (Unit:KRW bn)

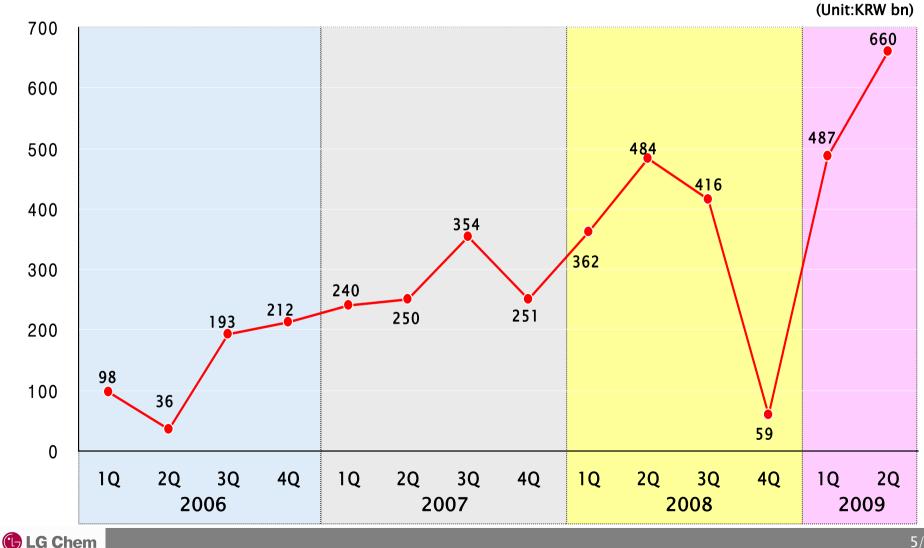




**Business Results** 

#### **Operating Profit Trend (consolidated)**

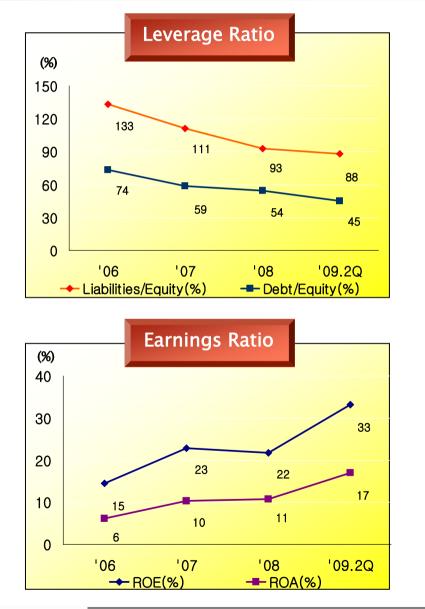
LG Chem has achieved high profit growth every year based on diversified business portfolio. LG Chem will pursue sustainable growth with profitability in the future.

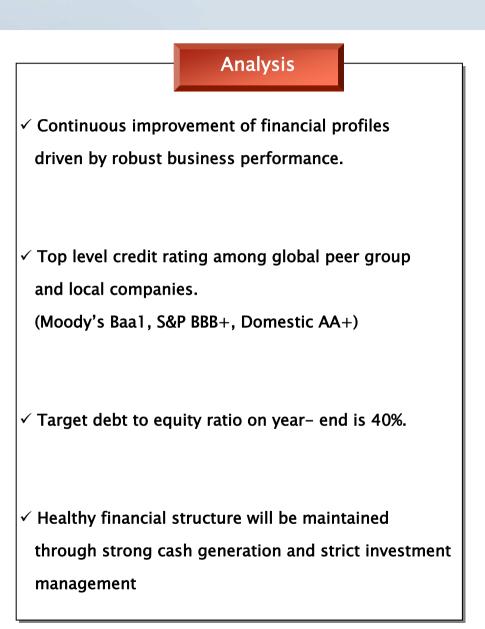


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### **Business Results**

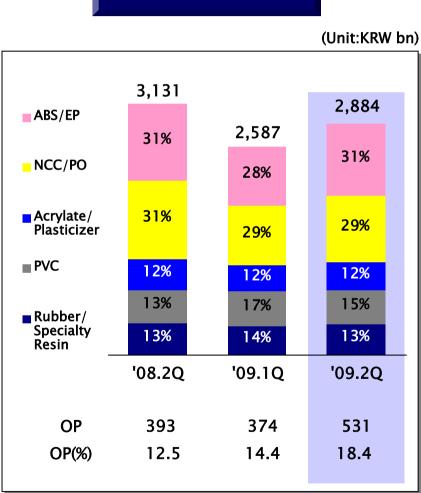
#### **Financial Structure**





## **Divisional Results & Outlook**

#### **Petrochemicals**(Consolidated)



### **Business results**



#### • Analysis

- Strong demand across the products thanks to China's aggressive economic stimulus packages
- Delay in new supplies from Middle East tightened PO supply/demand balance
- Poor cost competitiveness for carbide based PVC and low utilization of North America plants led strong PVC price
- Margin improvement in Synthetic Rubber, Acrylate & Plasticizer due to favorable supply/demand balance

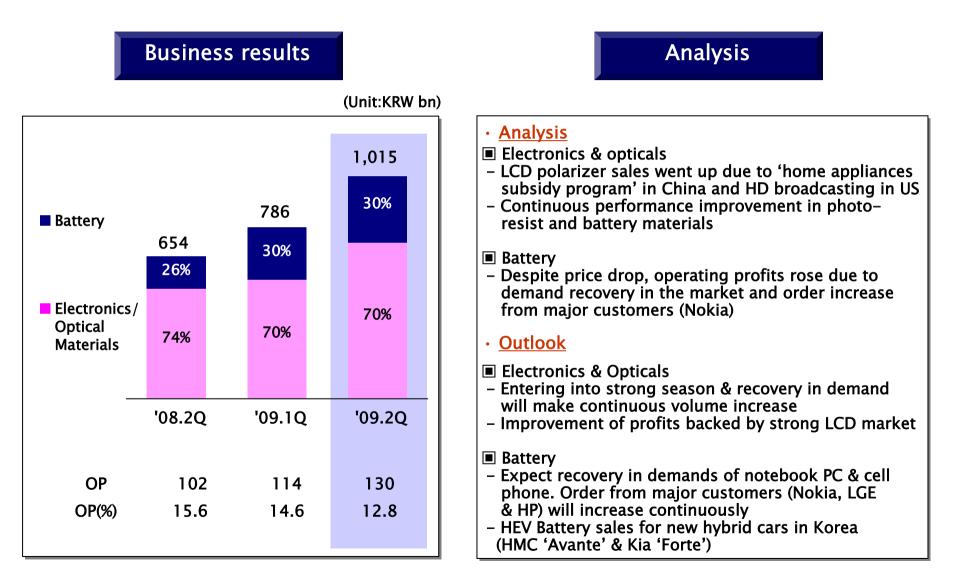
#### • Outlook

- Increase of oil and raw material prices will keep product price strong
- New PO supplies from Middle East and China are expected but the impact will be limited



## **Divisional Results & Outlook**

I & E Materials(Consolidated)



## Sales & Operating Profit(Consolidated)

LGC		2008				2009				
LUC	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total
Sales	3,494	3,749	3,980	3,332	14,555	3,400	3,921			7,321
Operating Profi	t 362	484	416	59	1,321	487	660			1,148
Petrochemical	s 2,835	3,131	3,380	2,470	11,816	2,587	2,884			5,471
NCC/PO	884	977	1,074	703	3,638	751	838			1,589
Synthetic Rubbe Specialty Resi		400	516	434	1,703	358	390			747
PVC	370	412	493	335	1,609	439	420			860
ABS/EP	891	965	908	692	3,456	724	899			1,623
Acrylate / Plastici:	zer 337	379	388	306	1,410	315	338			653
Operating Pro	fit 285	393	319	-85	912	374	531			904
I & E Materials	620	654	654	750	2,678	786	1,015			1,801
Optical/Electror	ic 462	516	511	492	1,981	556	728			1,284
Battery	165	148	154	272	739	242	309			550
Operating Pro	fit 84	102	107	172	466	114	130			244

(Unit: KRW bn)

## Sales & Operating Profit(Non-Consolidated)

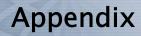
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LGC			2008					2009		
LUC	1Q	2Q	3Q	4Q	Total	1Q	2Q	3Q	4Q	Total
Sales	2,994	3,239	3,597	2,816	12,645	2,932	3,402			6,334
Operating Profit	340	445	412	147	1,344	417	563			980
Petrochemicals	2,397	2,607	2,961	2,075	10,039	2,152	2,388			4,540
NCC/PO	884	985	1,085	720	3,674	777	885			1,661
Synthetic Rubber/ Specialty Resin	347	381	503	395	1,626	338	368			705
PVC	259	286	341	237	1,124	295	293			588
ABS/EP	583	604	653	430	2,271	432	522			954
Acrylate/Plasticizer	323	350	378	294	1,344	310	322			632
Operating Profit	262	350	310	-14	907	316	450			766
I & E Materials	611	656	669	769	2,705	804	1,047			1,852
Optical/Electronic	445	505	505	478	1,933	546	711			1,257
Battery	173	160	174	304	811	269	356			625
Operating Profit	80	98	105	170	453	104	116			219

(Unit: KRW bn)



	Со	nsolidate	d	Non-Consolidated			
(Unit : KRW bn)	'08	'09.4.1*	'09.2Q	'08	'09.4.1*	'09.2Q	
Assets	9,736	9,110	9,326	8,036	7,502	7,678	
(Cash and equivalents)	514	905	839	373	755	640	
Liabilities	4,683	4,611	4,373	3,147	3,172	2,899	
(Borrowings)	2,743	2,565	2,237	1,350	1,327	1,095	
Shareholder's Equity	5,053	4,500	4,953	4,890	4,330	4,779	
Total Liabilities / Equity (%)	92.7	102.5	88.3	64.4	73.2	60.7	
Debt / Equity (%)	54.3	57.0	45.2	27.6	30.6	22.9	
Interest Coverage Ratio	13.5	-	25.5	34.3	-	47.5	
ROE (%)	21.7	-	33.2	24.5	-	33.7	
ROA (%)	10.8	-	17.0	13.9	-	20.2	
EBITDA	1,864		1,431	1,746		1,179	

\* LG Hausys was spinned-off on April 1, 2009



#### Borrowings & Cash Flow(Non-consolidated)

#### Borrowings

	(Unit : KRW bn)							
		200 Diam						
		'08	'09.4.1	'09.2Q	'09 Plan			
	Total	<b>1,350</b> (100%)	<b>1,327</b> (100%)	<b>1,095</b> (100%)	<b>914</b> (100%)			
C	KRW Currency	<b>929</b> (69%)	<b>865</b> (65%)	<b>665</b> (61%)	<b>593</b> (65%)			
	C P C B Others	- 560 369	- 500 365	- 350 315	- 250 343			
	Foreign Currency	<b>421</b> (31%)	<b>461</b> (35%)	<b>430</b> (39%)	<b>321</b> (35%)			
	FRN Others	170 252	186 275	173 257	64 257			
Sh	ort-term	<b>560</b> (42%)	<b>671</b> (51%)	<b>570</b> (52%)	<b>598</b> (65%)			
Lo	ong-term	<b>790</b> (58%)	<b>656</b> (49%)	<b>525</b> (48%)	<b>316</b> (35%)			

The % is calculated to total borrowings. Discounts of bond is not included. Currency swap included

Cash Flow

	(Unit : KRW br			
	'08	'09.2Q		
Beginning	466	373		
Operating/Investing	246	753		
Net Income	1,003	756		
Depreciation	402	190		
Working Capital	-534	190		
CAPEX	-713	-463		
Others	88	81		
Financing	-339	-464		
Borrowings	-12	-254		
ABS refund	-160	-		
Dividend	-167	-209		
LG Hausys Spin-off	-	-23		
Cash split		-214		
Borrowings split		212		
Working Capital, etc. (LG Hausys)		-21		
End	373	640		



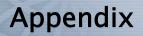
## Capex Plan & Results(Non-consolidated)

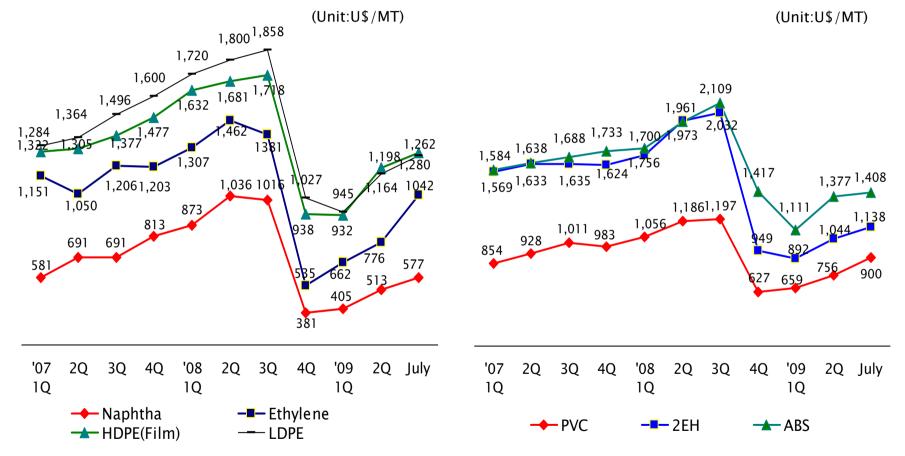
(Unit : KRW bn)
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		'07	'08	'09 Plan	'09.2Q
	New/Expansion	142	217	104	72
Petrochemicals	Maintenance	68	85	136	48
recounternicais	Equity Investment	16		23	3
	Total	227	302	263	123
	New/Expansion	42	194	347	183
I & E	Maintenance	36	51	91	29
Materials	Equity Investment	12	21	28	11
	Total	90	266	466	224
Common	New/Expansion	1			
	Maintenance	100	71	136	97
Expenses	Equity Investment		1		19
	Total	100	72	136	116
Tatal	New/Expansion	185	411	451	256
	Maintenance	204	207	363	175
Total	Equity Investment	28	22	50	33
	Total	417	640	864	463



**Price Trends** 

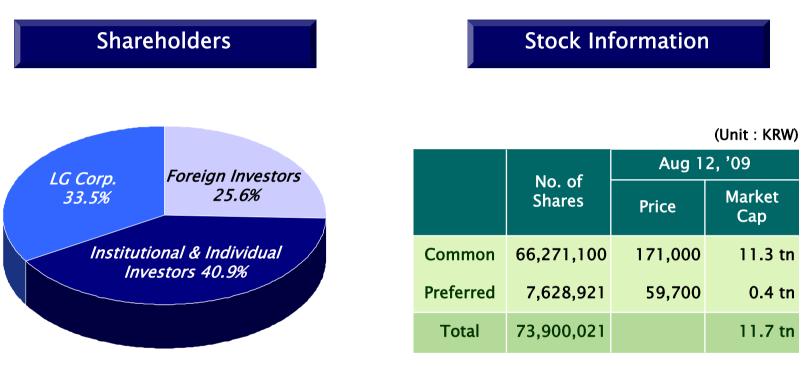




• The prices are average price of CFR FE Asia for general grade in each product group.



#### **Stock Information**



Common Stock as of Aug. 12, 2009

Par value : KRW 5,000

